



FOR IMMEDIATE RELEASE

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## Labs Across the Valley to help Central Valley Dairymen Contain Costs

*Dellavalle, Denele and Fruit Growers Labs sign up with Western United Environmental Services to Contain Waste Discharge Requirement Costs*

Modesto, CA – Western United Environmental Services (WUES) has partnered with three well-respected analytical laboratories to provide water quality testing services to Central Valley dairy producers facing new rigorous water quality regulations.

With the new Central Valley water discharge requirements (WDRs) taking effect at the end of the year, dairy producers will be inundated with new reporting requirements. The partnerships with Dellavalle Laboratory Inc., Fresno, Denele Labs, Turlock, and Fruit Grower Labs, Stockton, will provide laboratory resources to producers who will be expected to inspect or take samples weekly, quarterly and at various times throughout the storm season. “The California RWQCB laboratory requirements are complex and ongoing.” says Hugh Rathbun, president of Dellavalle Laboratory Inc. “WUES has asked and Dellavalle Laboratory looks forward to performing those tests to ensure quality at a reasonable cost to California dairy producers.”

The new WDRs impact dairymen in the Central Valley from Chico to Bakersfield. “Partnering with labs who have the same reputation for quality and integrity was key but we wanted to make sure that producers throughout the state would receive the same level of service” explains Michael Marsh, CEO of Western United Dairymen.

Joe Mullinax of Denele Labs states “We have been helping dairymen in California for a long time. Partnering with an organization that has the same reputation for integrity and quality to reduce the financial burden for dairymen was a natural fit.

Fruit Growers Laboratory Inc./FGL Environmental (FGL), with a field office in Visalia, and field operations and laboratories in Stockton, Chico and Santa Paula (Ventura County), is very excited about this partnership. “We look forward to bringing our long experience with the agricultural community and with the waste discharge community throughout the State to our Dairy clients. We are confident that we can help with the demands of the Water Board's Waste Discharge Requirements (WDR) New Order” says Denis Barry, Marketing Director of FGL Labs. “We believe that our presence in the Valley, our detailed knowledge of the new Order, our extensive analysis capabilities and our automated systems for document generation and sampling scheduling, will greatly assist dairies with compliance”.

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The Central Valley Water Board estimates compliance costs for year one at between \$55,000 - \$65,000, with the majority of the costs caused by sampling and engineering requirements. WUES has already forged a partnership with two of the industry's most respected engineering firms – Conestoga Rover & Associates and The Source Group International.

WUES is open to answer questions and to sign up interested Central Valley dairies. The organization will start offering services to dairies on January 2, 2008. For more information please call (209) 238-3818.

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